

SCHREIBER

An Opportunity to Grow Pennsylvania Dairy



Schreiber Foods, a \$4+ billion global enterprise and the world's largest customer-brand dairy company, has a large dairy plant in Shippensburg, Pa., that specializes in cream cheese and yogurt production. The Shippensburg facility is an integral part of the Schreiber Foods system, which is the largest supplier of private-label cream cheese, much of which is made in the Shippensburg facility, and has more than 6,500 employees across the globe.

Currently Schreiber Foods is pursuing a significant investment in the Shippensburg plant, which would double the production of the plant and increase the work force to 400 - 425 employees. The expansion would allow the plant to produce 180 - 200 million lbs. of yogurt, mostly Greek, a relatively new product in the United States, in addition to the private-label cream cheese now produced at the plant.

The expansion at the Schreiber Foods plant holds significant opportunity for both Pennsylvania's dairy industry and to the commonwealth as a whole. The expansion would require an additional 600 million pounds of milk from nearby farms. It would take approximately 30,000 cows to produce that amount of milk. With each cow contributing about \$14,000 to the local economy, that would generate about \$420 million in economic revenue for Pennsylvania. Since every nine cows supports one job somewhere within the commonwealth, it could also help to stimulate the creation of 2,700 jobs.

A key part of maintaining a viable dairy industry in Pennsylvania is having the ability to produce a quality milk supply and having the market access to sell it at a reasonable price. The Schreiber organization saw the opportunity that exists in Pennsylvania with the proximity to markets and access to an abundant milk supply and responded to that opportunity by pursuing a new, burgeoning market opportunity. Their efforts will benefit both Pennsylvania's dairy farmers and the commonwealth as a whole.

To learn more about Schreiber Foods, visit www.schreiberfoods.com.

For more details on the investment to Pennsylvania's dairy industry, contact:

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