

CENTER FOR
Dairy EXCELLENCE
Dairy Week In Review

Dated March 10, 2021



Markets:

Dairy Prices	Price	Chge. from Week Ago	Chge. from Month Ago	Chge. from Year Ago
Class III Milk Price (March)	\$16.40/cwt.	—	▲ 5.7 %	▼ 5.4 %
Class IV Milk Price (March)	\$14.28/cwt.	▼ 2.4 %	▲ 5.8 %	▼ 8.0 %
Corn (March)	\$5.62/bushel	▲ 2.1 %	▲ 1.8 %	▲ 47.9 %
SBean Meal (March)	\$419.2/ton	▼ 0.3 %	▼ 3.8 %	▲ 41.7 %
Milk Margin (January)*	\$10.06/cwt.	—	▼ 4.46 %	▼ 23.21 %

**Each issue of "Dairy Week in Review" will report on current "Milk Margin," or the dollars remaining per one hundred lbs. of milk after feed is paid for, based on data for a 65-pound herd in the latest "PA Dairy Industry Performance Scorecard."*

- Butter production climbed 7 percent year over year to 207 million pounds in January, marking the largest January butter production ever. Cheese production was also strong, with total cheese production during the month topping 1.1 billion pounds, up 0.5 percent from a year ago and also a record for January. Cheddar cheese production increased 5.7 percent from a year ago, while Mozzarella production was down 1.9 percent. Nonfat dry milk production reached a new record at 197 million pounds. Skim milk powder production was at 37 million pounds, down 8 percent from a year ago.
- US dairy exports in January totaled 160,887 metric tons, down 5.3 percent from a year ago but still the second highest January export volume on record. Dairy export values also fell year over year, down 8.9 percent to \$505.5 million, still the third highest January export volume on record. Butter fat exports were up dramatically, increasing 80.5 percent, while skim milk powder/nonfat dry milk and cheese posted declines, down 9.6 and 9.9 percent, respectively. Whole milk powder was up 13.9 percent from a year ago. Decreased sales into Mexico accounted for much of the decrease, with exports into that country falling 13 percent from a year ago on a total milk solids basis.
- Corn and soybean prices are expected to continue to be high. The USDA Ag Supply & Demand Report continues to project the season-average farm price for corn at \$4.30 per bushel, with global corn ending stocks at 287.7 million tons. Soybean ending stocks were lowered to 120 million bushels, down 405 million from last year's record. The US season-average soybean price is projected at \$11.15 per bushel, with soybean meal prices estimated at \$400 per ton.

Government and Industry:

- For a limited time (March 1-31), the Center is accepting applications for a new grant. The Dairy Excellence Grant is designed as a 50% matching grant, up to \$5,000, that can be used for anything related to improving dairy farm efficiency, cow comfort, milk facilities, housing facilities, or feeding systems. For more information, go to: centerfordairyexcellence.org/dairy-excellence-grants/ or call 717-346-0849.
- Next Monday is the March 15 deadline to enroll in Crop Insurance deadline for the coming season. Contact your Crop Insurance agent or your local USDA Service Center for more details. With row crop prices expected to be higher this year than the last several years, do not miss out on Crop Insurance to help protect the revenue if grain commodities drop unexpectedly or a weather event occurs.

Dairy Opportunity of the Month:

- A young family currently milking 80 Jerseys in Clarion County is looking to buy a farm and grow our business in an area with a good dairy infrastructure. The family is currently purchasing all of their feed but is open to a land contract. They do have a business plan and the husband has worked as an AI technician for several years. He also managed a herd of 550 cows. To get in contact with this family, contact PA Farm Link at 717-705-2121 or pafamlink.org.