



CENTER FOR  
**Dairy**EXCELLENCE

## **For Immediate Release**

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### **JANUARY PROTECTING YOUR PROFITS' CALL TO BE HELD**

*Myers and Zepp to Review Market Fundamentals at Noon on January 21*

**Harrisburg, Pa.** – The Center for Dairy Excellence’s monthly “Protecting Your Profits” call will be held Wednesday, January 23, at noon. The call will be led by Zach Myers and Alan Zepp, Risk Education Program Manager with the Center.

Market fundamentals continue to pressure dairy prices but there is light at the end of the tunnel. CME and Global Dairy Trade milk powder prices climbed over \$1.00 per pound for the first in twenty months. European powder inventories are diminishing. Class III prices for the second half of 2019 are above \$16.00 and Class IV is touching \$17.00.

The partial government shutdown has LGM-Dairy and Dairy Revenue Protection sales on hold. Implementation of the new Farm Bill programs is also on hold.

Join the Center look at the dairy industry today from a regional, national and global perspective. We will speak to how these new programs and the conventional price risk management tools can fit in to your marketing plan. All are welcome to participate at no cost in the upcoming “Protecting Your Profits” conference call. To register and obtain the conference line information, please call 717-346-0849 or email Zepp at [azepp@centerfordairyexcellence.org](mailto:azepp@centerfordairyexcellence.org).

The call will start promptly at noon and last approximately 15 minutes. Calls are recorded and posted on the Center for Dairy Excellence website under the “Dairy Information” tab for those who are unable to join the live session.

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The Center for Dairy Excellence is a non-profit organization initiated by the Pennsylvania Department of Agriculture in 2004. Bringing together people from more than 40 different dairy organizations in Pennsylvania, the center’s mission is to enhance the profitability of the dairy industry by empowering people, creating partnerships, and increasing the availability and use of resources. Learn more at [centerfordairyexcellence.org](http://centerfordairyexcellence.org).