

For Immediate Release

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DAIRY FARM TRANSITION WORKSHOP REGISTRATION AVAILABLE

Day-long Workshop Offers Insight to Dairy Farm Families in Various Stages of the Transition Process

Harrisburg, Pa. – The Center for Dairy Excellence and Penn State Extension are hosting a workshop on Dairy Farm Family Transition Planning on Wednesday, March 21, from 8:45 a.m. to 3:15 p.m. at Good Shepherd Church, in Port Matilda, PA. This workshop is designed to better equip participants to work through the complex steps of transferring ownership and management of a dairy business to the next generation.

"This workshop serves as an excellent step in the process of moving a dairy farm business to the next generation," said Phil Taylor, of AgChoice Farm Credit. "Whether you are already started in the process or just beginning to think about it, the workshop will lay a good foundation for many of the aspects you need to consider in the transition process."

Attendees will have time for discussion, role playing and sharing ideas among family members. It will also provide a look at resources available to farms interested in beginning the transition process.

"One of the best aspects of the workshop is families have the opportunity to meet and talk with other farmers going through similar thoughts, processes, and yes, even struggles," Taylor said. "I recommend the workshop for any dairy farm that is at the stage of transition and getting family members of both generations to the workshop will make it even more beneficial."

Rob Goodling and Virginia Ishler, both from Penn State, will lead a session on "Knowing Your Financial Picture and Breakeven Costs" to help farm families think through what it will take to position the next generation for success. Lisa Holden with Penn State and Charlie Gardner, contractor for the Center, will discuss family communications, roles and other dynamics. Gary Heim, from Mette, Evans and Woodside, will share a look at legal issues and options to consider as farms begin the planning process.

To register or for more information, visit centerfordairyexcellence.org and select "Upcoming Dairy Events" from the left side menu on the "Programs and Events" tab. If you have questions, contact the Center for Dairy Excellence at 717-346-0849 or Penn State Extension Dairy Team at 888-373-7232.



The Center for Dairy Excellence is a non-profit organization initiated by the Pennsylvania Department of Agriculture in 2004. Bringing together people from more than 40 different dairy organizations in Pennsylvania, the center's mission is to enhance the profitability of the dairy industry by empowering people, creating partnerships, and increasing the availability and use of resources. Learn more at <u>centerfordairyexcellence.org</u>.