



CENTER FOR
Dairy EXCELLENCE
Dairy Week In Review

Dated November 17, 2021



Markets:

Dairy Prices	Price	Chge. from Week Ago	Chge. from Month Ago	Chge. from Year Ago
Class III Milk Price (Nov)	\$17.88/cwt.	▼ 1.3 %	▼ 0.2 %	▼ 23.0 %
Class IV Milk Price (Nov)	\$18.68/cwt.	—	▲ 3.4 %	▲ 39.7 %
Corn (December)	\$ 5.75/bushel	▲ 1.1 %	▲ 8.5 %	▲ 34.3 %
SBean Meal (December)	\$374.7/ton	▲ 7.7 %	▲ 16.2 %	▼ 6.1 %
Milk Margin (August)*	\$ 9.40/cwt.	—	▼ 4.0 %	▼ 15.3 %

**Each issue of "Dairy Week in Review" will report on current "Milk Margin," or the dollars remaining per one hundred lbs. of milk after feed is paid for, based on data for a 75-pound herd in the latest "PA Dairy Industry Performance Scorecard."*

- The average dairy price index on the latest Global Dairy Trade auction is up 1.9 percent to \$4,287 per metric ton. All major dairy products posted increases in prices, with butter up 3.5 percent, Cheddar cheese up 2.2 percent, skim milk powder up 1.4 percent, and whole milk powder prices up 1.9 percent. This is the eighth consecutive increase in a row.
- The latest USDA Livestock Slaughter report shows dairy cow slaughter was up 5.7 percent year over year to 264,000 head in September. The increased slaughter numbers indicate the impact higher feed costs is having on dairy farmer margins. So far, dairy producers sent 2.337 million head to market, up 36,000 from a year ago.
- USDA announced the December Class I base milk price at \$19.17 per hundredweight, up \$1.19 from November and at its highest level so far in 2021. The price is down 70 cents from a year ago. Class I milk prices averaged \$16.83 in 2021, eight cents below a year ago.

Government and Industry:

- With dairy futures markets showing strength right now, especially in Class IV futures prices, right now may be a good time to consider using the Dairy Revenue Protection Program to protect your profits for the coming year. Dairy RP offers market-based price coverage for the next five quarters, which currently includes the first quarter of 2022 through the first quarter of 2023. The program allows you to put a floor under your milk price. To learn more, contact your crop insurance agent. A list of agents is available at www.rma.usda.gov/tools/agent.html. If you want help in better understanding the program, contact Zach Myers at 717-346-0849.
- The Center for Dairy Excellence's "On-Farm Grant Programs" are currently open, with dairy farm families encouraged to consider leveraging a dairy profit, dairy transition, or dairy transformation team to aid in better decision making. Dairy Decisions Consultant Grants will also be available to assist with business planning, financial management, employee management, value-added, labeling, and marketing. To learn more about the grant programs, visit www.centerfordairyexcellence.org/programs-resources/.
- Congratulations to Willow Behrer Farms in Spruce Creek, which is one of the inaugural group of winners in the National FARM Excellence Awards, given by the National Dairy Farmers Assuring Responsible Management (FARM) Program. Willow Behrer Farms LLC is owned and operated by Michael Behrer and his son Allen the fourth and fifth generation to farm the land in Central Pennsylvania that was originally settled in 1892. Their use of technology to elevate workforce training earned them the award.

HAPPY THANKSGIVING!