

Completed application with **\$100 application fee** send to Center for Dairy Excellence * Attn: Melissa Anderson *
1140 Mountain View Road * Shermans Dale, PA 17090 * Phone: 717-636-0779 * Email: manderson@centerfordairyexcellence.org *
www.centerfordairyexcellence.org

***Note:** Program support is made possible through Ag Excellence funding provided by the Commonwealth of Pennsylvania. All funding is subject to release of the current fiscal year funds. You will be notified of acceptance in the program upon receipt of this application and application fee.

Select Your Team's Focus Area:

- Profit Team:** Focused, broad-based approach to improving herd and dairy business & profitability (\$1,500)
 Transition Team: Focused on transition in the business. (ex. succession, change in business structure, partnership) (\$3,500)
 Transformation Team: Focused on modernizing facilities and pursuing a business transformation within the dairy operation (\$3,500) **(Transformation Applicants also need to complete questions on back)**

****Transition & Transformation Team funding can be utilized for two consecutive years only.**

Producer's Name _____ Farm Name _____

Address _____ Town/City _____ State _____ Zip Code _____

County _____ Email _____ Phone # _____

Current month:

Total cows lactating & dry _____ No. heifers 12mths or older _____ No. of heifers under 12mths _____

Daily pounds of milk per cow _____ SCC _____ BF% _____ Protein% _____ No. of acres cropped _____

Know Cost of Production, please list per hundredweight COP _____ Want help in determining cost of production _____

Herd DHIA _____ RAC Code _____

Operational information (check all that apply): Tie stall _____ Parlor _____ Robotics _____ Organic _____ Grazing _____

What record-keeping systems/programs do you currently use for your farm? (financial, production, crops, CAFO, other) _____

What two priorities need to be addressed for your farm to be more successful in the future?

1. _____

2. _____

Team Facilitator _____ Business/Organization _____

Facilitator phone # _____ Facilitator email _____

Please select all that apply to your farm:

- Our farm has a current Budget that is monitored (Dated: _____)
 Our farm has a current Manure Management Plan or Nutrient Management Plan (Dated: _____)
 Our farm has a current Conservation Plan or Ag Erosion and Sediment Control Plan (Dated: _____)
 Our farm has a written Business Plan that includes current financial information (Dated: _____)
 Our farm has a Risk Management Plan or uses risk management tools to protect profit margins

If yes, please list the tools used: _____

In exchange for the allocation of funding and support, farms accepted as a Profit, Transition or Transformation Team will be expected to do the following:

- Work with a team of consultants and advisors to address the stated goals or important areas in your business
- Provide meeting notes, cost of production, invoices of team members and related team expenses to the Center for reimbursement
- Invoices for allocated funds due to the Center by **May 31, 2021**

Signature: _____ **Date:** _____

CDE office use only: Received: _____ Reviewed: _____ Approved: _____

Transformation Team Applicants Please Complete the Questions Below:

Proposed Transformation for the Business:

1. Please provide a brief overview of the transformation or modernization project that the Transformation Team would help to implement. (50 words or less)

2. Please select which of the following components are to be implemented as part of the transformation or modernization (you can select more than one)

Business Planning

Modernization (ex: Milking herd facilities: Dry cow/young stock facilities, Feed storage, Cow comfort)

Permitting and Regulatory Processes

Technology

Renewable Energy Incorporation

On-Farm Processing

Other _____