



CENTER FOR  
**Dairy**EXCELLENCE

## **For Immediate Release**

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### **July 'PROTECTING YOUR PROFITS' CALL TO BE HELD** *Zepp to Review Market Fundamentals at Noon on July 26*

**Harrisburg, Pa.** – The Center for Dairy Excellence’s monthly “Protecting Your Profits” call will be held Wednesday, June 26, at noon. The call will be led by Alan Zepp, risk management program manager with the Center.

The recent spike in feed grain prices shaved \$.50 off expected margins for this fall and cut \$1.00 from next winter’s expectations. How can dairymen manage this margin? Join the Center for Dairy Excellence for a brief discussion on the fundamentals behind these numbers. We will also discuss LGM-Dairy and Margin Protection Program results, as well as marketing plan possibilities.

All are welcome to participate at no cost in the upcoming “Protecting Your Profits” conference call. To register and obtain the conference line information, please call 717-346-0849, or email Melissa Anderson at [manderson@centerfordairyexcellence.org](mailto:manderson@centerfordairyexcellence.org).

The call will start promptly at noon and last approximately 15 minutes. Calls are recorded and posted on the Center for Dairy Excellence website under the “Dairy Information” tab for those who are unable to join the live session.

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The Center for Dairy Excellence is a non-profit organization initiated by the Pennsylvania Department of Agriculture in 2004. Bringing together people from more than 40 different dairy organizations in Pennsylvania, the center’s mission is to enhance the profitability of the dairy industry by empowering people, creating partnerships, and increasing the availability and use of resources. Learn more at [centerfordairyexcellence.org](http://centerfordairyexcellence.org).