

Center for Dairy Excellence

Job Posting for Dairy Markets & Risk Education Manager

The Center for Dairy Excellence is a non-profit with a mission to empower and support Pennsylvania dairy families and businesses to thrive. The Center also provides leadership and programming for the Center for Dairy Excellence Foundation of Pennsylvania, a non-profit charitable organization.

The Dairy Markets & Risk Education Manager will build awareness of milk markets and pricing dynamics, educating audiences on financial risk management programs available to Pennsylvania dairy farms. They will also work to develop collaborations with dairy marketers and processors; compile and present information and resources on dairy markets and industry dynamics for farm and industry audiences; monitor and provide input into federal and state dairy policy issues; oversee programming for the annual Dairy Financial & Risk Management Conference, producer meetings, and webinars; and serve as a liaison to key industry stakeholders on behalf of the Center.

The Dairy Markets & Risk Education Manager position offers variety and opportunities to interact with others, leading the conversation around dairy price and financial risk management. The ideal candidate will take the initiative in reaching out to stakeholders within the dairy community and will be proactive and results-oriented with strong detail orientation and organizational skills. Being comfortable with taking independent action and managing priorities is key.

Qualifications:

Education: Bachelor's or Master's Degree in Agriculture Science, Agricultural Economics or Finance

Work Experience: Knowledge of dairy industry with proven relationship building skills and experience in dairy marketing, risk management, or agricultural finance. In depth understanding of dairy market dynamics and policy issues is a necessity. Proven rapport with farms and industry is an asset.

Skills:

- Demonstrated strengths in policy and market analysis and analytics.
- Strong verbal, written and interpersonal communications skills are essential.
- A technical understanding of dairy business management, dairy markets, and the application of market information and risk management tools and strategies needed.
- Specific project management, presentation, and group facilitation skills also preferred.
- Intermediate to advanced experience with the Microsoft Suite of software products and Bloomerang customer relationship management (or similar) software preferred.

Schedule Requirements:

This position works from the Harrisburg, Pa., office but can work in a hybrid fashion. Travel is 40 to 50 percent of the time traveling primarily, but not exclusively, in Pennsylvania. Some overnight travel will be expected.

Benefits:

Full-time position with a comprehensive benefits package to include vacation, 401K, life insurance, health insurance and a flexible health spending account.

To apply:

Email your resume to Jill Smith, Cornerstone HR & Management Consulting:
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