

# Your Dairy Team: Full steam ahead or a little off track?

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## Format for today

- Introductions by first name
- Review basics of teams
- A few questions for you
- Sharing of struggles
  - What is needed?
- Sharing of successes
- Wrap up by 11:30

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## Successful teams

- Have a common purpose and shared goals
  - Use data well for making progress
  - Struggle sometimes (that's ok!)
  - Have better results than going it alone!
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- This hour is designed to help your evaluate where your team is now and what you need to continue to succeed.

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## Questions for you!

- What goals/objectives have you set and how well are they being met?
- Describe the communication in your team (great, doing ok, could be better)?

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## Has your team . . .

- Used cost of production calculations?
- Calculated income over feed cost?
- Developed cash flow plans?
- Discussed risk management strategies?

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## Struggles

- Describe one area where your team has struggled or where you would like for the team to improve.
- Is there something that we can help with?

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## Successes!

- Please share one success that your team has celebrated!

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## Final comments?

- For additional questions or more information, please contact:
- The Center for Dairy Excellence at:
  - 1-717-346-0849
- Penn State Extension Dairy Team at:
  - 1-888-373-7232